David Sharek's
Growth Stock Newsletter

Searching for Tomorrow's Stock Market Winners Today

September 14, 2018 Re-Ranking the Top Stocks

There's been a lot of changes in the stock market recently. For the past few years many of us investors/money managers have relied on some well known growth stocks to power our portfolios. Topping the list have been Facebook (FB), Apple (AAPL), Amazon (AMZN), Booking.com (BKNG) which used to be named Priceline (PCLN), TenCent (TCEHY) and Alibaba (BABA).

But this year's different. Some of these big names have fallen from grace. In the case of Face-
book, the company is still raking in the marketing revenue (Instagram is hot) but now management is devoting more resources to security issues. So profit growth is expected to slow, thus the stock has fallen as well.

In the case of Chinese stocks, the Chinese Yuan's decline almost matches the decline of the Chinese stock exchanges (around 25\% ytd). These also have slowing to negative growth. I am re-ranking my top stocks, here's 6 of my current leaders:


## Current Holding - Amazon.com (AMZN)

Amazon.com (AMZN) stock is up around $100 \%$ in the last year, but its profits are up more. Look at this chart, on the right profits are expected to be $4 x$ what they were last year. Now Amazon typically spends-to-grow, thus profits are minimal. Well, that used to be the case. Now profits flow like a fire hydrant that's flowing onto the streets.

| flowing onto the streets. |  |  | AMZN is my top ranked stock. |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Fair Value       <br> Year Profits x P/E $=$ Price Upside/Downside <br> This Qtr 17.35 $x$ 111 $=$ $\$ 1,928$  <br> 2018 Est 17.35 $x$ 125 $=$ 2169 $13 \%$ <br> 2019 Est 25.37 $x$ 125 $=$ 3171 $65 \%$ |  |  |  |



## About David Sharek

David started his career as a Financial Consultant at A.G.Edwards \& Sons in 1999, investing clients in mutual funds, stocks, bonds \& annuities.

The 2000 stock market crash crushed his investors and left David leery of Wall Street \& mutual funds. Sharek became a student of stocks, and discovered the best stocks had the highest profit growth.

In 2002 David accepted a position of Vice President-Investments at Wunderlich Securities and developed his Growth Stock Portfolio.

Sharek's Growth Portfolio averaged a return of $24 \%$ his first five years as a portfolio manager (2003-2007), more than double the market's (S\&P 500) average of $11 \%$.

In 2008 David Sharek founded

Sharek's Stock Portfolios. But another stock market crash took the Growth Portfolio down 58\% that year. Still, by 2013 client accounts hit new highs.

Today, David continues to do his own stock research and manages portfolios on a fee basis from his offices in Midtown Manhattan.

Sharek's Growth Portfolio has grown an average of 14\% a year,
compared to $9 \%$ for the S\&P 500 (since inception in 2003).
\$100,000 invested
 in the Growth Portfolio at inception would have made a profit of more than $\$ 300,000$ vs. just over \$200,000 in the S\&P.

David's posted four years of $+40 \%$ returns in his 15 year career.

## Current Holding - Apple (AAPL)

Apple (AAPL) was my top ranked stock in my Power Rankings earlier in the qtr. Before I updated the AMZN charts. Still, this stock could prove to do better than AMZN in the next year because AAPL's valuation is low.

Apple has its fiscal year-end on September 30th, thus I'm looking ahead to 2019 to calculate the

P/E ratio. That means the stock has a P/E of just 15 - it's selling for 15x 2019 profits. And profits are expected to grow in the coming years, thus it looks to me like this company will make more in profits during the next decade than the company is selling for.

AAPL could sell for 20x earnings by 2020. It might go to $\$ 300$.

| Fair Value |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 11.75 | x | 18 | $=$ | $\$ 207$ |  |
| 2019 Est | 13.56 | x | 18 | $=$ | 244 | $18 \%$ |
| 2020 Est | 14.97 | x | 18 | $=$ | 269 | $30 \%$ |

## Current Holding - Adobe Systems (ADBE)

Adobe Systems (ADBE) was purchased in the Growth Portfolio and Aggressive Growth Portfolio on $1 / 15 / 16$ at $\$ 88$. At the time profits had risen $93 \%$ and $72 \%$ the prior two qtrs. In my book, profit growth leads to stock growth, and since ADBE is still growing profits rapidly ( $+63 \%$ last qtr), this stock continues to be a market leader.

Adobe is killing it with its online Photoshop and video making products, which are now mostly sold on a subscription basis. This has given ADBE a steady revenue stream.

ADBE also has a marketing division, which allows big companies to do advertising and perform analytics.

## Fair Value

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 6.73 | x | 38 | $=$ | $\$ 258$ |  |
| 2018 Est | 6.73 | x | 42 | $=$ | 283 | $10 \%$ |
| 2019 Est | 7.69 | x | 42 | $=$ | 323 | $25 \%$ |

## Current Holding - NVIDIA (NVDA)

NVIDIA (NVDA) has its hands in many different baskets. The biggest being computer graphics cards. The Gaming division is $54 \%$ of company sales with 68\% year-over-year growth last qtr.
Other divisions include Datacenter (the brains behind artificial intelligence), Professional Virtualization (face recognition), and

Autos (autonomous cars).
The 2 catalysts for NVDA stock could be the Gaming and Datacenter divisions.

As you can see from the one-year chart (right) profits are growing very rapidly. And over the last 4 qtrs 2018 estimates have surged from $\$ 3.97$ to $\$ 4.70, \$ 6.28$ and now \$7.25. Impressive.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 7.25 | x | 33 | $=$ | $\$ 238$ |  |
| 2018 Est | 7.25 | x | 50 | $=$ | 363 | $53 \%$ |
| 2019 Est | 7.84 | x | 50 | $=$ | 392 | $65 \%$ |

## Current Holding - Paycom Software (PAYC)

Paycom Software (PAYC) is a company that develops Human Resources software that small businesses can subscribe to for their HR needs. Paycom not only can perform payroll tasks, but also keeps up with regulations, retirement plans, and other aspects of running a small business.
PAYC is a market leader - for
sure - as profits are expected to be up more than ten-fold in just 5 years. That's an incredible feat.

This stock reminds me of Dell Computer (DELL) back in the 1990s'. DELL's profits grew from \$0.05 in 1994 to \$0.68 in 1999. Dell's median stock price went from $\$ 0.50$ to $\$ 43$ during that time.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :--- | :---: | :--- | :---: | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 2.62 | x | 56 | $=$ | $\$ 148$ |  |
| 2018 Est | 2.62 | x | 65 | $=$ | 170 | $15 \%$ |
| 2019 Est | 3.19 | x | 65 | $=$ | 207 | $40 \%$ |



## Current Holding - Weibo (WB)

Chinese stocks have really taken it on the chin this year. Even Weibo (WB) is well off its highs even though profit growth continues to be stellar.
I am a seasoned veteran at Chinese stocks, and purchased Baidu (BIDU) more than a decade ago. I'm also familiar with the ups-and-down these stocks make. seems very undervalued to me.

| Fair Value |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 2.83 | x | 32 | $=$ | $\$ 90$ |  |
| 2018 Est | 2.83 | x | 55 | $=$ | 156 | $72 \%$ |
| 2019 Est | 4.05 | x | 55 | $=$ | 223 | $147 \%$ |

This year I have been selling some Chinese stocks - including BIDU. But one that could rebound in a big way is WB. Weibo is the "Twitter of China" and is raking in money hand-over-first as corporate brands move from picture ads to video ads.

With a P/E of 32, this stock

## Stock Education

During 2003-2006 David wrote the portfolio management blueprint, The School of Hard Stocks, and executed the plan. During those four years he used this strategy to compile a compounded return of $100.57 \%$. Completed at the end of 2006, Sharek used The School of Hard Stocks in 2007 to grow stock
portfolios $42 \%$ and beat the market (S\&P 500) by 39\%.

In January 2008 David wrote a postscript to the book and had The School of Hard Stocks published through Amazon.com and Barnes \& Noble. In the postscript he wrote to hold Apple (AAPL), Baidu.com (BIDU), Google (GOOGL) Intuitive Surgi-
cal (ISRG), Priceline.com (PCLN) and Research in Motion (RIMM). Five of those six stocks continue to be stock market leaders and are in his portfolios today. Read more and look inside at
schoolofhardstocks.com.



[^0]
## Portfolio Management

## Let us manage your stock portfolio

David Sharek manages brokerage accounts and IRAs on a fee-basis. Returns shown here are after fees. Minimum account size: \$100,000.

David Sharek personally manages each stock portfolio individually.

Account types include individual accounts, joint accounts and IRAs.

Clients can log online and view their accounts at anytime.


$\begin{array}{lllllllllllllllllll}\text { Growth } & 2003 & 2004 & 2005 & 2006 & 2007 & 2008 & 2009 & 2010 & 2011 & 2012 & 2013 & 2014 & 2015 & 2016 & 2017 & 2018 & \text { Avg } & \text { Total }\end{array}$ $\begin{array}{llllllllllllllllllll}\text { Port. } & 41 \% & 9 \% & 16 \% & 15 \% & 42 \% & -58 \% & 31 \% & 24 \% & 2 \% & 2 \% & 49 \% & 5 \% & -16 \% & -14 \% & 47 \% & 22 \% & 14 \% & 325 \%\end{array}$ $\begin{array}{llllllllllllllllllll}\text { S\&P } & 26 \% & 9 \% & 3 \% & 14 \% & 4 \% & -38 \% & 23 \% & 13 \% & 0 \% & 13 \% & 30 \% & 11 \% & -1 \% & 10 \% & 19 \% & 9 \% & 9 \% & 230 \%\end{array}$

Growth Portfolio - Holdings as of 12/31/17

| Security name | Ticker | $\begin{array}{c}\text { Portfolio } \\ \text { Percent }\end{array}$ | $\begin{array}{c}\text { Est } \\ \text { LTG }\end{array}$ | Yield | $\begin{array}{c}\text { Est. } \\ \text { Total }\end{array}$ | Price | 2018 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| Return |  |  |  |  |  |  |  |$)$


[^0]:    Any information provided in this letter has been prepared from sources believed to be reliable, but is not guaranteed by SchoolofHardStocks.com and/or Shareks, LLC and is not a complete summary or statement of all available data necessary for making an investment decision. In addition, such information may be condensed or contain calculated data which should be verified by the recipient. Any information provided is for informational purposes only and does not construe a recommendation. To the extent that financial projections are contained herein, such projections are dependent on the occurrence of future events, which cannot be assured; therefore, the actual results achieved during the projection period, if applicable, may vary from the projections. SchoolofHardStocks.com and its employees may own options, rights or warrants to purchase any of the securities mentioned in this letter. Any review, retransmission, dissemination or use of, or taking action in reliance upon this information by persons or entities other than the intended recipient is prohibited. If you received this letter in error, please contact the sender immediately and disregard.

