David Sharek's
Growth Stock Newsletter

Searching for Tomorrow's Stock Market Winners Today

## July 11, 2018 <br> Chinese Stocks \& the Decline of CNY

The Chinese stock market is down $17 \%$ this year as a weak Chinese Dollar (CNY) has caused money to flow out of emerging markets. The decline in the CNY has taken the winds out from the sails of the top Chinese stocks which were on a tear higher.

What's worse than the stocks coming down is that lots of these companies report profits in CNY, and once this profit figure is converted to USD the annual profit estimates are coming in lower than last qtr's.

Top stocks have similar characteristics: high profit growth, beating analyst profit estimates, and increasing future estimates are three of the most important.

Now we are in a situation where Chinese companies are missing estimates and future estimates are declining.

Here are some of the top Chinese stocks, along with their one-year charts. Let's take a look at how the decline in the CNY is affecting my Fair Values.


## Current Holdings - Alibaba (BABA)

Alibaba (BABA) had a bad qtr. Although profit growth was a solid $34 \%$, this missed estimates of $47 \%$.

Looking forward I was expecting these estimates for the next 2 qtrs to be $26 \%$ and $14 \%$. But these got cut (for the 2nd straight qtr) to just 7\% and 2\%. That's not good.

I believe stock growth follows profit growth over the long-term (like 10 yrs ). So slowing growth isn't good.

2018 est. just declined from $\$ 3.77$ to \$6.21; thus, I'm taking my Fair Value P/E down from 35 to a P/E of 32, and price target from $\$ 237$ to $\$ 199$. BABA could sit here a while.

| Fair Value |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 6.21 | x | 31 | $=$ | $\$ 193$ |  |
| 2018 Est | 6.21 | x | 32 | $=$ | 199 | $3 \%$ |
| 2019 Est | 8.25 | x | 32 | $=$ | 264 | $37 \%$ |

## About David Sharek

David started his career as a Financial Consultant at A.G.Edwards \& Sons in 1999, investing clients in mutual funds, stocks, bonds \& annuities.

The 2000 stock market crash crushed his investors and left David leery of Wall Street \& mutual funds. Sharek became a student of stocks, and discovered the best stocks had the highest profit growth.

In 2002 David accepted a position of Vice President-Investments at Wunderlich Securities and developed his Growth Stock Portfolio.

Sharek's Growth Portfolio averaged a return of $24 \%$ his first five years as a portfolio manager (2003-2007), more than double the market's (S\&P 500) average of $11 \%$.

In 2008 David Sharek founded

Sharek's Stock Portfolios. But another stock market crash took the Growth Portfolio down 58\% that year. Still, by 2013 client accounts hit new highs.

Today, David continues to do his own stock research and manages portfolios on a fee basis from his offices in Midtown Manhattan.

Sharek's Growth Portfolio has grown an average of 14\% a year,
compared to $9 \%$ for the S\&P 500 (since inception in 2003).
\$100,000 invested
 in the Growth Portfolio at inception would have made a profit of almost $\$ 250,000 \mathrm{vs}$. just over \$200,000 in the S\&P. David's posted four years of $+40 \%$ returns in his 15 year career.

## Current Holdings - Weibo (WB)

Weibo (WB) is the "Twitter of China" and currently holds the top spot in my Growth Portfolio Power Rankings. WB has been a great stock for me as I originally purchased it for clients in the $\$ 20$ s. The surge in the stock's price has made WB a big position.

Last qtr WB had 92\% profit
growth and beat estimates of 81\%. Afterwards, 2018 estimates increased from \$2.81 to \$2.83. That's not much, but with the CNY in decline anything up is positive.

I'm reducing my Fair Value P/E from 60 to 55 , and price target from $\$ 169$ to $\$ 156$. It looks like WB might bounce back quickly.


## Current Holdings - TenCent (TCEHY)

Tencent (TCEHY) ,which owns the Still, I'm leaving my Fair Value WeChat app, delivered 68\% profit growth, and beat estimates of 41\%. Good.

But NxtQtr's Estimate declined from $14 \%$ to $-3 \%$, with the 2QtrsOut Estimate falling from $24 \%$ to $10 \%$. Not good.

2018 estimates got slashed, from \$1.37 to \$1.24.

Still, I’m leaving my Fair Value $P / E$ at 40 . The stock is hitting support here. $\$ 50$ may be a resting place before another move higher. Also, WeChat is China's dominant app, that's like Facebook, Amazon, Yelp and PayPal all wrapped into one. Profits are expected to climb 42\% in 2019, so although this stock is down it's certainly not out.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 1.24 | x | 40 | $=$ | $\$ 49$ |  |
| 2018 Est | 1.24 | x | 40 | $=$ | 50 | $1 \%$ |
| 2019 Est | 1.76 | x | 40 | $=$ | 70 | $43 \%$ |

## Current Holdings - YY (YY)

$\mathrm{YY}(\mathrm{YY})$ is a video based social network in China that provides users with online games, online music, and live game broadcasting. YY makes revenue from advertising, online games, online dating, music (including live broadcasts) \& membership programs. Live streaming is huge in China, with half the people on the web using a live-streaming app.

Although YY's profit growth has been great the past year, growth has now slowed to around 20\%.

Still, with a P/E of 14 this stock is a bargain. 2018 profit estimates did decline from $\$ 8.06$ to $\$ \$ 7.89$ since last qtr, but that's not too bad.

YY still has solid upside to my Fair Values.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 7.89 | x | 14 | $=$ | $\$ 111$ |  |
| 2018 Est | 7.89 | x | 20 | $=$ | 158 | $43 \%$ |
| 2019 Est | 9.72 | x | 20 | $=$ | 194 | $76 \%$ |

## Stocks on the Radar - Autohome (ATHM)

I have been an expert on Chinese stocks for more than a decade, and owned Autohome (ATHM) back in 2015.

I sold ATHM in August 2015 between \$30 and \$36 - losing money on the trade. Like a true expert. The stock then hung around the $\$ 20$ s and $\$ 30$ s until it broke out past resistance at $\$ 35$
in 2017. To the right is the last year of the stock's move - which has been impressive.

Autohome is China's largest auto website for customers. Profits are expected to climb a solid $21 \%$ this year. I think the stock has upside.

ATHM is on my radar for the Growth Portfolio.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 3.37 | x | 31 | $=$ | $\$ 103$ |  |
| 2018 Est | 3.37 | x | 35 | $=$ | 118 | $14 \%$ |
| 2019 Est | 4.21 | x | 35 | $=$ | 147 | $43 \%$ |



## New Sale - JD.COM (JD)

JD.com (JD) is China's largest online retailer, its biggest overall retailer, and its biggest Internet company by sales. It's like an Amazon in a way.

JD was a hot stock in 2017 as it rose from $\$ 25$ to $\$ 41$. But notice in the chart to the right that profits jumped from \$0.11 to \$0.54 that's 390\%!

JD is spending to grow - just like Amazon - but in the wake of this profits have taken a back seat to growing the business.

JD has missed qtrly profit estimates the last 2 qtrs while delivering negative profit growth as 2018 estimates have fallen from $\$ 0.91$ to $\$ 0.68$. I sold JD from the Growth Portfolio today.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 0.68 | x | 58 | $=$ | $\$ 39$ |  |
| 2018 Est | 0.68 | x | 40 | $=$ | 27 | $-30 \%$ |
| 2019 Est | 1.19 | x | 40 | $=$ | 48 | $22 \%$ |

## Stock Education

During 2003-2006 David wrote the portfolio management blueprint, The School of Hard Stocks, and executed the plan. During those four years he used this strategy to compile a compounded return of 100.57\%. Completed at the end of 2006, Sharek used The School of Hard Stocks in 2007 to grow stock
portfolios 42\% and beat the market (S\&P 500) by 39\%.

In January 2008 David wrote a postscript to the book and had The School of Hard Stocks published through Amazon.com and Barnes \& Noble. In the postscript he wrote to hold Apple (AAPL), Baidu.com (BIDU), Google (GOOG) Intuitive Surgical
(ISRG), Priceline.com (PCLN) and Research in Motion (RIMM). Five of those six stocks continue to be stock market leaders and are in his portfolios today. Read more and look inside at schoolofhardstocks.com.



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## Portfolio Management

## Let us manage your stock portfolio

David Sharek manages brokerage accounts and IRAs on a fee-basis. Returns shown here are after fees. Minimum account size: \$100,000.

David Sharek personally manages each stock portfolio individually.

Account types include individual accounts, joint accounts and IRAs.

Clients can log online and view their accounts at anytime.


$\begin{array}{lllllllllllllllllllll}\text { Year } \\ \text { Growth } & 2003 & 2004 & 2005 & 2006 & 2007 & 2008 & 2009 & 2010 & 2011 & 2012 & 2013 & 2014 & 2015 & 2016 & 2017 & 2018 & \text { Avg } & \text { Total }\end{array}$ $\begin{array}{llllllllllllllllllllll}\text { Port. } & 41 \% & 9 \% & 16 \% & 15 \% & 42 \% & -58 \% & 31 \% & 24 \% & 2 \% & 2 \% & 49 \% & 5 \% & -16 \% & -14 \% & 47 \% & 15 \% & 14 \% & 301 \%\end{array}$ $\begin{array}{lllllllllllllllllllll}\text { S\&P } 500 & 26 \% & 9 \% & 3 \% & 14 \% & 4 \% & -38 \% & 23 \% & 13 \% & 0 \% & 13 \% & 30 \% & 11 \% & -1 \% & 10 \% & 19 \% & 2 \% & 9 \% & 208 \%\end{array}$

Growth Portfolio - Holdings as of 12/31/17

| Security name | Ticker | $\begin{array}{c}\text { Portfolio } \\ \text { Percent }\end{array}$ | $\begin{array}{c}\text { Est } \\ \text { LTG }\end{array}$ | Yield | $\begin{array}{c}\text { Est. } \\ \text { Total }\end{array}$ | Price | 2018 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| Return |  |  |  |  |  |  |  |$)$


[^0]:    Any information provided in this letter has been prepared from sources believed to be reliable, but is not guaranteed by SchoolofHardStocks.com and/or Shareks, LLC and is not a complete summary or statement of all available data necessary for making an investment decision. In addition, such information may be condensed or contain calculated data which should be verified by the recipient. Any information provided is for informational purposes only and does not construe a recommendation. To the extent that financial projections are contained herein, such projections are dependent on the occurrence of future events, which cannot be assured; therefore, the actual results achieved during the projection period, if applicable, may vary from the projections. SchoolofHardStocks.com and its employees may own options, rights or warrants to purchase any of the securities mentioned in this letter. Any review, retransmission, dissemination or use of, or taking action in reliance upon this information by persons or entities other than the intended recipient is prohibited. If you received this letter in error, please contact the sender immediately and disregard.

