David Sharek's Growth Stock Newsletter

Searching for Tomorrow's Stock Market Winners Today

April 7, 2018
Is it Time to Sell FANG?

The acronym FANG stands for Facebook (FB), Amazon (AMZN) Netflix (NFLX) and Google, which has been re-named Alphabet (GOOGL). It was originally coined by Jim Cramer.

Subsequently, the stock Apple (AAPL) was added to make FAANG. In this newsletter l've included Alibaba (BABA) as well, to make FAAANG. We had the space.

What makes these stocks important is they're so big that their success is necessary for the
market to continue higher. The nice thing is These companies are big juggernauts. Monopolistic in a way. So they can keep growing and growing.

Also, there are a lot of ETFs which invest in these stocks, and these ETFs have lots of money in them. So a decline in FANG would likely cause investors to sell, and possibly bring down the market.

Here's my take on each of the FAAANG stocks.

# Is it Time to Sell? 

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## Current Holding - Facebook (FB)

Facebook (FB) has been under pressure for allowing outside companies access to user data.

Money managers like myself bought FB stock on $1 / 25 / 13$ when the company posted strong profits due to ads in its newsfeed. Since then this is the first real reason to sell.

FB is expected to grow profits 5\%
$24 \%, 13 \%$ and $10 \%$ the next 4 qtrs. That would be slower growth, and a reason to take profits or sell. But the company has been beating estimates, so these numbers could be too low. Also, the stock has a P/E of just 22 now. That's a bargain.

So I feel FB won't do much in the short-term, but still looks great for the long-term

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 7.23 | x | 22 | $=$ | $\$ 159$ |  |
| 2018 Est | 7.23 | x | 28 | $=$ | 202 | $27 \%$ |
| 2019 Est | 8.82 | x | 28 | $=$ | 247 | $55 \%$ |



## About David Sharek

David started his career as a Financial Consultant at A.G.Edwards \& Sons in 1999, investing clients in mutual funds, stocks, bonds \& annuities.

The 2000 stock market crash crushed his investors and left David leery of Wall Street \& mutual funds. Sharek became a student of stocks, and discovered the best stocks had the highest profit growth.

In 2002 David accepted a position of Vice PresidentInvestments at Wunderlich Securities and developed his Growth Stock Portfolio.

Sharek's Growth Portfolio averaged a return of $24 \%$ his first five years as a portfolio manager (2003-2007), more than double the market's (S\&P 500) average of $11 \%$.

In 2008 David Sharek founded Sharek's Stock Portfolios. But another stock market crash took the Growth Portfolio down 58\% that year. Still, by 2013 client accounts hit new highs.

Today, David continues to do his own stock research and manages portfolios on a fee basis from his offices in Midtown Manhattan.

Sharek's Growth Portfolio has
grown an average of $13 \%$ a year, compared to $9 \%$ for the S\&P 500.
\$100,000 invested in the Growth Portfolio at inception would have made a profit of almost $\$ 250,000$ vs. just over $\$ 200,000$ in the S\&P. David's posted four years of $+40 \%$ returns in his 15 year career.

## Current Holding - Apple (AAPL)

Apple's (AAPL) isn't getting the attention it used to. Good. Not that the stock's under the radar we have a buying opportunity.

AAPL is expected to grow profits $29 \%, 33 \%, 28 \%$ and $20 \%$ this year. That would be fantastic!

What's even better is the stock has a P/E of just 15. One could argue the stock deserves to have
a P/E of 20, which looking at the earnings estimates below would shoot the stock to $\$ 260$ if that were all to come true.

But I pegged a P/E of 17 in my Fair Value, as AAPL really hasn't gotten a high $P / E$ in a while. But even with my cautious outlook, this stock has solid upside both this year and next.

| Fair Value |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | ---: | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 11.55 | x | 15 | $=$ | $\$ 173$ |  |
| 2018 Est | 11.55 | x | 17 | $=$ | 196 | $14 \%$ |
| 2019 Est | 13.18 | x | 17 | $=$ | 224 | $30 \%$ |



## Current Holding - Amazon (AMZN)

I'm worried about Amazon (AMZN) because of two things:

1. The stock has nearly doubled in a year. And on a technical basis (looking at the chart) it's too high right now. Thus, I forecast a correction to between $\$ 1000$ and $\$ 1300$ a share.
2. AMZN spends to grow, thus
profits aren't realized in the qtrly reports like normal companies. That makes it tough to get a valuation on the stock. Spending to grow makes the P/E high.

Of all these stocks listed here, I feel AMZN has the most risk of a major decline. I've been taking profits. But as with all the stocks here, I still like it long-term.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 8.31 | x | 180 | $=$ | $\$ 1,496$ |  |
| 2018 Est | 8.31 | x | 125 | $=$ | 1039 | $-31 \%$ |
| 2019 Est | 15.39 | x | 125 | $=$ | 1924 | $29 \%$ |



## Current Holding - Alibaba (BABA)

Alibaba (BABA) had been growing And like Amazon, Alibaba is getlike a weed in 2017, but last qtr's ting more into cloud computing, results were a little disappointing. which has excellent profit marProfits grew $28 \%$, but that was much slower than the 74\% posted a qtr earlier. $47 \%$, 26\%, $14 \%$ and $332 \%$ the next 4 qtrs.

Still, profits are expected to grow $47 \%, 26 \%, 14 \%$ and $32 \%$ the next 4 qtrs. That's solid growth.
gins.
What I also like about BABA stock is the Estimated Long-Term Growth Rate of $34 \%$ a year. That would be exceptional. And with a $P / E$ of just 27 , the stock is undervalued in my eyes as well.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 5.28 | x | 34 | $=$ | $\$ 181$ |  |
| 2018 Est | 6.77 | x | 35 | $=$ | 237 | $31 \%$ |
| 2019 Est | 8.74 | x | 35 | $=$ | 306 | $69 \%$ |

## Current Holding - Netflix (NFLX)

Netflix (NFLX) gets a lot of negative news because it spends to grow it's network into other countries. But when I look at the qtrly reports, I see America making good money, and if International margins can get to those in the U.S. then NFLX could make a boatload of profits.

NFLX stock is doing well because (1) profit growth has been stellar
the past year, (2) analysts feel the company can climb past 200 million subscribers worldwide, and (3) Netflix can raise its subscription cost without loosing many customers.

My take on this stock? It's too high. The chart shows a double in the past year. I've been taking profits. I still love NFLX long-term though.

| Fair Value |  |  |  |  |  |  |
| :--- | :---: | :--- | :---: | :--- | :---: | :---: |
| Year | Profits | $x$ | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 2.71 | $x$ | 103 | $=$ | $\$ 279$ |  |
| 2018 Est | 2.71 | $x$ | 75 | $=$ | 271 | $-3 \%$ |
| 2019 Est | 4.23 | $x$ | 75 | $=$ | 423 | $52 \%$ |

## Current Holding - Alphabet (GOOGL)

So one of the best looking stocks in this group is Alphabet (GOOGL).

First I wish to point out GOOGL changed it's accounting last year to make it more conservative. That's good. But it took profits down in 2017. Other than last year the company had grown profits each and every year since it went public. That makes this a

| Fair Value |  |  |  |  |  |  |
| :--- | :--- | :--- | :---: | :--- | :---: | :---: |
| Year | Profits | x | P/E | $=$ | Price | Upside/Downside |
| This Qtr | 41.42 | $x$ | 25 | $=$ | 1027 |  |
| 2018 Est | 41.42 | $x$ | 28 | $=$ | 1160 | $13 \%$ |
| 2019 Est | 48.53 | $x$ | 28 | $=$ | 1359 | $32 \%$ |

conservative stock as well as a growth stock.

What's nice is GOOGL is expected to grow profits $28 \%$ this year. That's such good growth!
If I put a 28 P/E on my Fair Value, I get solid upside when you look out to 2019. I like Alphabet stock a lot.

## Stock Education

During 2003-2006 David wrote the portfolio management blueprint, The School of Hard Stocks, and executed the plan. During those four years he used this strategy to compile a compounded return of $\mathbf{1 0 0 . 5 7 \%}$. Completed at the end of 2006, Sharek used The School of Hard Stocks in 2007 to grow stock
portfolios $42 \%$ and beat the market (S\&P 500) by 39\%.

In January 2008 David wrote a postscript to the book and had The School of Hard Stocks published through Amazon.com and Barnes \& Noble. In the postscript he wrote to hold Apple (AAPL), Baidu.com (BIDU), Google (GOOG) Intuitive Surgical
(ISRG), Priceline.com (PCLN) and Research in Motion (RIMM). Five of those six stocks continue to be stock market leaders and are in his portfolios today. Read more and look inside at schoolofhardstocks.com.
Buy it Now amazon.com.

Buy it Now | BARNES\&NOBLE |
| :---: |
| BOOKSELLERS |

P/E: 25


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## Portfolio Management

## Let us manage your stock portfolio

David Sharek manages brokerage accounts and IRAs on a fee-basis. Returns shown here are after fees. Minimum account size: \$100,000.

David Sharek personally manages each stock portfolio individually.

Account types include individual accounts, joint accounts and IRAs.

Clients can log online and view their accounts at anytime.




Growth Portfolio - Holdings as of 12/31/17

| Security name | Ticker | Portfolio Percent | $\begin{aligned} & \text { Est } \\ & \text { LTG } \end{aligned}$ | Yield | Est. <br> Total <br> Return | Price | $\begin{gathered} 2018 \\ \text { Fair } \\ \text { Value } \end{gathered}$ | Upsidel Downside to FV |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Alibaba | BABA | 7.4\% | 33\% | 0\% | 33\% | \$172 | \$270 | 57\% |
| 2 Facebook | FB | 7.1\% | 27\% | 0\% | 27\% | \$176 | \$245 | 39\% |
| 3 Weibo | WB | 6.5\% | 66\% | 0\% | 66\% | \$103 | \$177 | 71\% |
| 4 Tencent | TCEHY | 6.5\% | 40\% | 0\% | 40\% | \$52 | \$61 | 17\% |
| 5 YY | YY | 5.1\% | 30\% | 0\% | 30\% | \$113 | \$179 | 58\% |
| 6 Adobe Systems | ADBE | 4.9\% | 23\% | 0\% | 23\% | \$175 | \$223 | 27\% |
| 7 PayPal | PYPL | 3.4\% | 21\% | 0\% | 21\% | \$74 | \$91 | 24\% |
| 8 UnitedHealth | UNH | 3.2\% | 15\% | 1\% | 16\% | \$220 | \$238 | 8\% |
| 9 Amazon | AMZN | 3.2\% | 20\% | 0\% | 20\% | \$1,169 | \$1,004 | -14\% |
| 10 Salesforce.com | CRM | 3.0\% | 25\% | 0\% | 25\% | \$102 | \$130 | 27\% |
| 11 Tesla | TSLA | 2.9\% | 35\% | 0\% | 35\% | \$311 | \$378 | 21\% |
| 12 Constellation Brands | STZ | 2.9\% | 17\% | 1\% | 18\% | \$229 | \$222 | -3\% |
| 13 Ollie's Bargain Outlet | OLLI | 2.8\% | 19\% | 2\% | 21\% | \$53 | \$50 | -6\% |
| 14 New Oriental Education | EDU | 2.7\% | 32\% | 0\% | 32\% | \$94 | \$109 | 16\% |
| 15 Apple | AAPL | 2.6\% | 11\% | 2\% | 13\% | \$169 | \$206 | 22\% |
| 16 Global Payments | GPN | 2.6\% | 19\% | 0\% | 19\% | \$100 | \$122 | 22\% |
| 17 Domino's Pizza | DPZ | 2.5\% | 19\% | 1\% | 20\% | \$189 | \$207 | 10\% |
| 18 Netflix | NFLX | 2.5\% | 61\% | 0\% | 61\% | \$192 | \$181 | -6\% |
| 19 Workday | WDAY | 2.4\% | 108\% | 0\% | 108\% | \$102 | \$145 | 43\% |
| 20 Five Below | FIVE | 2.4\% | 22\% | 0\% | 22\% | \$66 | \$63 | -5\% |
| 21 Visa | V | 2.3\% | 17\% | 1\% | 18\% | \$114 | \$114 | 0\% |
| 22 Paycom Software | PAYC | 2.3\% | 28\% | 0\% | 28\% | \$80 | \$92 | 15\% |
| 23 Home Depot | HD | 2.3\% | 13\% | 2\% | 15\% | \$190 | \$191 | 1\% |
| 24 Netease | NTES | 2.2\% | 13\% | 0\% | 13\% | \$345 | \$300 | -13\% |
| 25 Alphabet | GOOGL | 2.1\% | 21\% | 0\% | 21\% | \$1,053 | \$1,247 | 18\% |
| 26 Baozun | BZUN | 2.0\% | 69\% | 0\% | 69\% | \$32 | \$46 | 46\% |
| 27 Celgene | CELG | 2.0\% | 21\% | 1\% | 22\% | \$104 | \$155 | 49\% |
| 28 JD.com | JD | 2.0\% | 140\% | 0\% | 140\% | \$41 | \$65 | 57\% |
| 29 Priceline | PCLN | 1.9\% | 16\% | 0\% | 16\% | \$1,738 | \$2,078 | 20\% |
| 30 SS\&C Technologies | SSNC | 1.9\% | 14\% | 1\% | 15\% | \$40 | \$49 | 21\% |
| 31 Ulta Salon | ULTA | 1.9\% | 18\% | 0\% | 18\% | \$224 | \$266 | 19\% |
| 32 Regeneron | REGN | 1.7\% | 18\% | 0\% | 18\% | \$376 | \$582 | 55\% |
| 33 Baidu | BIDU | 1.7\% | 26\% | 0\% | 26\% | \$234 | \$305 | 30\% |
| 34 Monster Beverage | MNST | 1.6\% | 20\% | 0\% | 20\% | \$63 | \$51 | -19\% |
| 35 Starbucks | SBUX | 1.5\% | 15\% | 2\% | 17\% | \$57 | \$59 | 3\% |
| 36 The Trade Desk | TTD | 1.5\% | 35\% | 0\% | 35\% | \$46 | \$54 | 18\% |
|  | Cash | -7.4\% |  |  |  |  |  |  |
|  | Total | 100.0\% | 31\% | 0\% | 32\% |  |  | 21\% |


[^0]:    Any information provided in this letter has been prepared from sources believed to be reliable, but is not guaranteed by SchoolofHardStocks.com and/or Shareks, LLC and is not a complete summary or statement of all available data necessary for making an investment decision. In addition, such information may be condensed or contain calculated data which should be verified by the recipient. Any information provided is for informational purposes only and does not construe a recommendation. To the extent that financial projections are contained herein, such projections are dependent on the occurrence of future events, which cannot be assured; therefore, the actual results achieved during the projection period, if applicable, may vary from the projections. SchoolofHardStocks.com and its employees may own options, rights or warrants to purchase any of the securities mentioned in this letter. Any review, retransmission, dissemination or use of, or taking action in reliance upon this information by persons or entities other than the intended recipient is prohibited. If you received this letter in error, please contact the sender immediately and disregard.

